

**Girl Scout of South Carolina – Mountains to Midlands, Inc.
VACANCY ANNOUNCEMENT**

TITLE: Fund Development Manager

COUNCIL: Girl Scouts of South Carolina – Mountains to Midlands, Inc.

SUMMARY: Reporting to the Chief Advancement will be responsible for providing professional expertise and support to the council's fund development efforts through the Board of Director's Development Committee, and local volunteer fundraising committees in executing goals and plans to meet the council's financial goals and objectives. Responsible for: implementing and managing the fund development process; coordinating fundraising campaigns, primarily annual, and capital as called for in the Fund Development Plan; solicitation of gifts from individuals; the creation and execution of individual cultivation and solicitation strategies; working with local volunteer fundraising committees and partnering with them to solicit gifts in support of the council.

REQUIREMENTS: A bachelor's degree and minimum of 5+ years of comparable fund development experience is required with a proven track record of generating a minimum of \$250,000 annually through annual appeals from individual donors. Knowledge of the volunteer empowered fundraising model is key. Professional accomplishments must show the applicants demonstrated ability to be responsible for managing the local aspects of the council's overall fund development plan including the execution and coordination of annual and capital appeals related to individual donor giving. This includes providing support to local volunteer fundraising committees and staff to position and secure the financial resources necessary to support the annual and long-term implementation costs of leadership and program opportunities for girls or in other related not for profit areas. Experience with donor database management software is required, but proficiency with Raiser's Edge software is preferred. Applicants must be willing to travel throughout the Council's jurisdiction and possess a valid driver's license, a reliable automobile, and insurance. All employees must pass a background check and a drug test.

This position can be based out of the Columbia Service Center or the Greenville corporate office.

COMPENSATION: The salary for this position will be based on applicable experience. This is a full-time, exempt position. A generous benefit package, including paid leave, 401k plan, and health benefits are offered with this position.

WEBSITE: www.gssc-mm.org

For consideration, please forward your cover letter and resume, along with salary requirements to:

Director, Human Resources
ATTN: Girl Scouts of South Carolina – Mountains to Midlands, Inc.
5 Independence Pointe, Suite 120
Greenville, SC 29615

E-MAIL: hadmin@gssc-mm.org

Fax: 864.272-3394

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