

### Lemons to Lemonade: Finding Opportunity in Uncertainty

Sheryl Aikman Alenda Consulting LLC June 21, 2023



Let's talk about what you need and how I can help.

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### Alenda Consulting

Philanthropic and Charitable Gift Counsel

- ~ Expert guide for individuals and families navigating questions about donor advised funds, family philanthropy, and legacy planning.
- ~ Trusted partner for professional advisors who want to add value with custom counsel for charitably-minded clients.
- ~ Targeted support for nonprofits seeking to establish, amplify or enhance their planned giving program.
- ~ Leadership for community foundations to grow asset development, gift planning, endowed giving, donor relations, advisor outreach and nonprofit fund relationships.

Also proudly affiliated with:



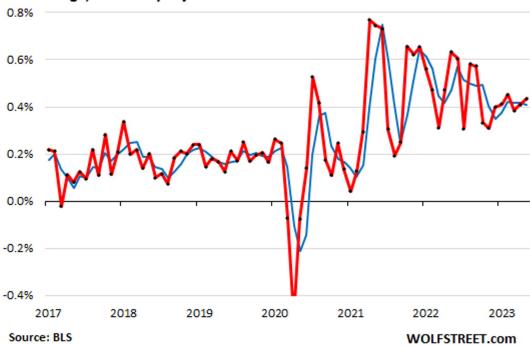




## Cost of living increases

### "Core" CPI, %: Monthly & 3-Month Average

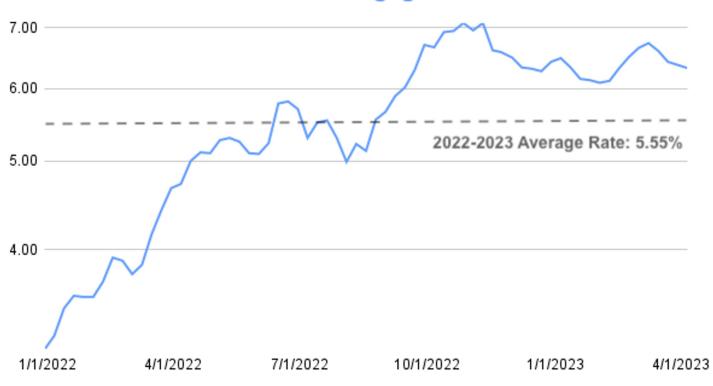
% Change, seasonally adjusted





# Rising interest rates

### **Current 30-Year Mortgage Rates: 2022-2023**

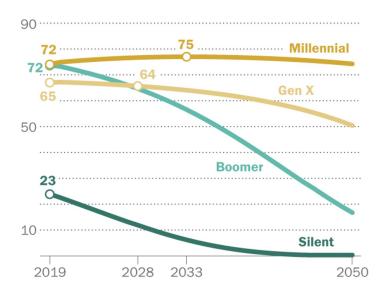




### Demographic shifts

### **Projected population by generation**

### In millions



Note: Millennials refer to the population ages 23 to 38 as of 2019.

Source: Pew Research Center tabulations of U.S. Census Bureau population estimates released April 2020 and population projections released December 2017.

### PEW RESEARCH CENTER



## Charitable giving data

Giving USA 2023: The Annual Report on Philanthropy for the Year 2022



How can we sweeten this deal for our donors?



### Grace and gratefulness



### Flexibility and imagination



### Possibility and future

### Questions?

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